

Future Internet Business Investment Forum

6th May 2015
Eindhoven

In collaboration with



Dear Members of the Entrepreneurial,
Innovation and Early Stage Investment
Eco-System,

EBAN, the European Trade Association for
Business Angels, Seed funds and Early Stage
Market Players, is very pleased to welcome
you in this Investment Forum at the High-
Tech Campus in Eindhoven!



EBAN has over 150 members in 50 countries and possesses a
widespread reach and influence across Europe and beyond in the
development of the early stage investment market. Our strength is
built over our members' determination and ambition to build the still
emerging European early stage investment community.

The companies attending this Investment Forum have been selected
from the 16 European FIWARE accelerators, supported by the
European Commission.

The top companies will have the chance to pitch during the "Global
Investor Forum", where, in addition to an eventual investment, two
prizes will be given: one for the Most Investible Team, and the second
for the One to Watch.

This booklet contains the details of the companies and their business
idea, as well as contact details if you would be interested in finding out
more.

If you have any questions, please do find one of the EBAN
representatives!

I hope you enjoy the Investment Forum, and best wishes!

With Warmest Regards,

Candace Johnson, *EBAN President*

Coaches



Baybars Altuntas

Founder of Deulcom International, the first vocational training school of Turkey and named by the Economist - Turkey as one of the top 100 franchise companies of Turkey. Deulcom International became one of the fastest growing trademark of Turkey and was prised by Eurowards. Founder of UFRAD - Turkish Franchise Association. Introduced IATA Educational System to Turkey. Elected as the Best Businessman - 2010. Was one of the 150 entrepreneurs invited by US President Barack Obama to the White House Presedential Summit in Washington DC. He was the only participant who was given a personal audience by the US President before his summit. After the US President's speech, CNN International interviewed Baybars Altuntas live at its Washington studios the only delagate interviewed. One of the dragons of Dragons' Den - Turkey, entrepreneurship TV show. His book 'My way to Dragons' Den' has been the best- seller in Turkey. LinksAngel BAN with his leadership is acting as a business angel platform supporting start-up businesses in Turkey. President of TBAA - Business Angels Association - Turkey. Married and has 2 children.

More info is at: www.baybarsaltuntas.com



Paulo Andrez

Paulo Andrez is an active angel investor in several companies. One of his recent investments reached 25 million euros in revenues within the first year, for which he received an award “Best European Angel Investment”. Paulo is a Board Member of Entrepreneurship Agency DNA Cascais, which initiated 244 startups in the last 7 years. He is also a Board Member of FNABA, the Portuguese Business Angel Federation. Paulo was appointed President Emeritus EBAN, European Business Angel Network, after serving as President 2012-2014. In 2000, he participated in the IPO of Novabase in Euronext, Portuguese largest IT provider with more than 2000 employees in 30 countries worldwide. He participated in the design and implementation of the first Business Angel Co-investment Fund and Business Angels Tax Break in Portugal. Paulo is an IT Engineer and has a MBA from the Nova University in Lisbon. He is frequently invited as speaker and expert in innovation, entrepreneurship and early stage investment.



Kaspar Korjus

Kaspar Korjus is Estonian e-Residency Program Director, running a team of 7 members to achieve 10 million e-Estonians by 2025. Kaspar received his higher education in England in e-Business & Innovation. After returning to Estonia through Talents Return Home project in 2012, initiated by the president of Estonia, Kaspar was chosen one of the top 30 under 30 people in Estonia in 2015 by Forbes.



Modwenna Rees Mogg

Modwenna is a graduate of St Andrews University. She has two decades of business experience working in corporate finance in the City of London and in business angel investment and venture capital. She set up her own business in 2003 as an online media and live events business. From £1,000 of start up capital working out of her front room, she has grown the business to become the leading information provider and commentator on the business angel market in the UK at www.angelnews.co.uk. In recent years her business has also launched Pitching for Management www.pitching4management.com, a live recruitment series, the VCT & EIS Investor Forum www.thevctandeisinvestorforum.com, The Great British Private Investor Summit www.privateinvestorsummit.com and The Great British Workforce Revolution www.workforcerevolution.co.uk.

She is a non executive director of Albion Tech and General VCT, which is quoted on the London Stock Exchange www.albion-ventures.co.uk, a non executive director at Asset Match, www.assetmatch.com and a Visiting Fellow at the Bettany School of Entrepreneurship, Cranfield University.

She is the author of Crowdfunding, How to raise money and make money in the crowd - a guide to operating a business in, raising money from and being an investor in the crowdfunding market. She is also the author of Dragons or Angels, the unofficial guide to Dragons' Den and a handbook for people wanting to become or raise money from business angels. She regularly contributes articles to the press and has contributed to Business Gurus, which was published in March 2012 by Crimson Publishing.



Peter Braun

Peter E. Braun has 20 years of experience as a serial entrepreneur as well as in various senior and top management positions in the aerospace and automotive industries. He has successfully launched two industrial companies and two finance-related enterprises. He completed two IPOs, one in the United States and one in Germany. During his career, Peter gathered profound knowledge of the capital markets and the finance sector with activities in Germany, Switzerland, Luxembourg, Canada, USA and Asia. He is a much sought after coach for start-ups, a compelling speaker and a highly demanded senior advisor and board member. In his most recent activity as a Co-Founder and CEO of the Mountain Club AG, he created a peerless e-banking solution for business angel and private equity investments in collaboration with the strategic partner UBS AG.



Candace Johnson

Candace Johnson is co-initiator of SES/ASTRA and SES Global, the world's pre-eminent satellite group. She is also founding President of Europe Online Investments. S.A., the world's first internet-based online service and satellite broadband network, and founder of Loral Cyberstar-Teleport Europe, Europe's first independent private trans-border satellite communications network. Ms. Johnson is also founding President of the VATM, the Association of Private Telecom Operators in Germany and founding President of the Global Telecom Women's Network (GTWN).

Candace Johnson is also President of Johnson Paradigm Ventures (JPV) which is a principal founding shareholder with AXA, Caisse des Depots, Bayerische Landesbank, and the SPEF of Sophia Euro Lab, Europe's first trans-border early-stage investment company based in Sophia Antipolis. JPV is also a principal founding shareholder in London-based Ariadne Capital, "Architecting Europe.net", one of the earliest supporters and promoters of Skype, the global VoIP phenomenon.

Candace is also a member of the Advisory Board of numerous European and US ventures as well as being a Member of the Board of Governors of EDHEC (France), the University of Haifa in Israel, Sabanci University in Istanbul Turkey, and a Senior Enterprise Fellow for the University of Essex. She has been a featured speaker in the OECD International Entrepreneurship Forums in Shanghai, Riga, and Cape Town. She holds Masters Degrees with Honors from the Sorbonne and Stanford Universities, a Bachelors Degree from Vassar College and her high-school degree from Punahou.



Konnektid

Konnektid is learning community where we connect students with teachers, find people online that can teach you new skills offline.

Company investment requirements: € 300 000

CONTACT DETAILS

Michel Visser | michel@konnektid.com

Maartje Maas | maartje@konnektid.com



Vicancy

Vicancy helps companies recruit the best people by promoting their jobs with short animated videos. Each video is custom made to fit your job and delivered within a day. Advertising with video works 3 times better than with text. Our engaging video campaigns help our clients to trigger and retain their target audiences. Even those who are not looking for a job.

Company investment requirements: € 80 000

CONTACT DETAILS

Loet Rammelsberg | loet@vicancy.com

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OC LAB srl

It is currently lacking in the business markets, a content management system that combines the training field to the marketing one. At the same time the globalized market and the arrival of web marketers have created the need and demand for such tools. What it is needed is a CLMS that takes into consideration the new devices and content standards such as the wearable devices and UltraHD content. This increases a lot the creative possibilities in publishing contents and the effectiveness in corporate training and marketing.

The mission of our company is a construction of a CMS / LMS (Content / Learning Management System Software) capable of interfacing with wearable devices that are now on the market, with the use of Ultra HD video projections combined with low budget holographic projection. To this we add the content production, and we want to establish ourselves as one of the reference companies in Europe for that.

Company investment requirements: € 1 000 000

CONTACT DETAILS

Roberto del Mastro | roberto@oclab.it



Tages Solidshield

Our mission is to protect software developer against violation of their code. We protect defense industry and video game developers.

Company investment requirements: € 750 000

CONTACT DETAILS

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BRINGX - Metropolitan Logistics

Solving the last mile in metropolitan logistics.

The current situation in last mile logistic is characterized by missed deliveries, increased traffic, blocked roads by delivery vehicles and low customer satisfaction. Based on a holistic approach, our service and know-how helps metropolitan areas word wide to significantly reduce inner-city traffic and traffic jams and while largely improving the efficiency and punctuality of all urban deliveries.

This challenging goal is achieved by:

- a) a genuine traffic and stop-time prediction system based on big data predictions and
- b) a share economy approach open to all stakeholders concerned: carriers of all sizes, traders, shops citizens and the municipality. This crowd of logistic tasks and requirements is managed by our automated transport auctioning platform, optimizing the complete framework of local deliveries within seconds.

Our prototype is live and running in Stuttgart with good results. We are now seeking support to consolidate our business and prepare for the first expansion.

Company investment requirements: € 350 000

CONTACT DETAILS

Matthias Brunner | mbrunner@bringx.com



Future Intelligence Ltd

Future Intelligence Ltd provides a set of hardware and software components for interconnecting physical objects. In other words, we are building an IoT enabled ecosystem which can be expanded both horizontally and vertically providing a vast playground for vendors, OEMs and programmers. Our business idea focuses on promoting built-in hardware and software for supporting industrial applications based on IoT concept, thus facilitating the creation of an ecosystem through data reuse and by treating IoT-enabled devices as a wide audience commodity. By adapting our solutions to the Business Process Mapping, any end-user (targeted through partner's channel) can improve his product's Life Cycle using an intelligent way of connecting smart devices. The multiple advantages that the customer can gain are optimisation of resources usage, efficient energy consumption, real-time monitoring and control, maintenance and support of infrastructure. Our solutions break down the communication and business silos of the industrial sector's actors through win-win models that enable mass adoption of innovative technology. We are applying this scheme to: Smart Cities, Agriculture, Environmental Monitoring, Infrastructure Control, Resources' Management, Security.

Company investment requirements: € 500 000

CONTACT DETAILS

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Snaplytics

Snapchat is becoming increasingly popular with 230m active userbase – primarily teens and early twenties. Already early movers of online influencers and brands are using Snapchat as a blogging and advertising platform. There is a huge market potential, to enable corporations and marketers to better and more efficiently engage with followers on Snapchat.

The main thing holding marketers back from using Snapchat right now is lack of analytics and reporting. So we are introducing the missing analytics tool for Snapchat, aiding brands and marketers to create better content and in return optimize their ROI. Current social network is Snapchat, but the ambition is to become “The Analytics Platform for Emerging Social Networks” and thereby create a platform for marketers to easily test out new communication channels.

Company investment requirements: € 275 000

CONTACT DETAILS

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